



EMERGING MINERS' DESK

FACT SHEET 2017

WHO ARE THE EMERGING MINERS?

The term "emerging miners" covers a diverse group of mining and mining-related entities, including prospecting and smaller producing companies, and associated companies such as contractors.

Since the advent of the Minerals and Petroleum Resources Development Act (MPRDA) in 2004, which promoted the "use it or lose it" principle, there was significant growth in smaller black empowerment companies, which make up an important component of the emerging miners' group.

WHAT IS THE EMERGING MINERS' DESK?

The purpose of the Emerging Miners' Desk is to provide advice, support and to act as a resource centre for the smaller Chamber member companies. While the Chamber, at a policy level, presents a consolidated position on key policy areas, it is sensitive to the needs of its smaller members who often lack the capacity and resources to implement policy and legislation.

In addition, there are a number of other areas where smaller companies require assistance: in the raising of finance for projects, in some of the technical aspects of mining such as geology and engineering, in skills development, and compliance with the MPRDA associated Mining Charter, to list a few areas. The Emerging Miners' Desk has been mandated to assist the emerging miners.

The majority of emerging miners operate in the coal sector, followed by diamonds and to a lesser extent manganese and iron ore. The desk also supports contracting companies and two mining associations representing over two hundred smaller companies.

The Emerging Miners' Desk hopes to be a voice for the developing
MINING SECTOR IN SOUTH AFRICA



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See overleaf for additional details

WHAT IS THE EMERGING MINERS' DESK'S FUTURE ROLE?

The Emerging Miners' Desk hopes to be a voice for the emerging/mid-tier companies (those above small scale but well below major producers). Its key role is in supporting emerging mining through policy lobbying, providing advice, linking emerging miners to networks, providing mentorship and disseminating relevant policy information.

"The Chamber's Emerging Miners' Desk's purpose is to provide advice, support and act as a resource centre for the smaller Chamber members."

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WHAT HAS THE EMERGING MINERS' DESK DONE TO DATE?



Breakfast seminars

Breakfast seminars are held biannually and are open to all emerging mining companies, and are not exclusive to Chamber members. In 2016, the two seminars covered Chamber input into the Mining Charter and water management.

In addition, biannual seminars are held exclusively for Chamber emerging miner members which cover topics of direct relevance to them. In 2016, the topics were on financing options offered by the Industrial Development Corporation (IDC) as well as an introduction to a major producer in order to facilitate dialogue around possible synergies. In addition, a seminar was held with members only to enable them to give inputs to the draft Mining Charter. These inputs were submitted to the Department of Mineral Resources (DMR).



Mentorship group

The Chamber has recently established a mentorship group whose function it is to support the emerging miners. The mentors comprise current and former senior executives from the mining industry. Their role is to give advice to the emerging miners in all aspects of their business operations as the need arises. Using their extensive network of contacts, the mentors will also link emerging miners' requests with relevant people who are in a position to assist with specific requests.



Research

The emerging miners' desk completed a survey amongst its members to ascertain their needs. The survey covered areas such as: raising finance, regulatory compliance, social and labour plans, skills development, industrial relations, company law and taxation, business effectiveness and dealing with mining contractors, to name a few areas. In addition, policy research in key areas will be conducted on an ongoing basis.



Committee work

The emerging miners' group is represented on the Members' Coordinating Committee in the Chamber.



Lobbying and recruitment

Recruitment of new members takes place on an ongoing basis, including at quarterly breakfast sessions where potential members are targeted for recruitment.



Media

In addition to the breakfast seminars, where new members are targeted, the Emerging Miners' Desk aims to use the media such as the Chamber's website to advertise what it is doing and provide an interactive forum for the emerging miners seeking information and advice on issues affecting them.



Policy lobbying

In many cases the emerging and junior miners have particular needs when it comes to mining policy and regulations and the Emerging Miners' Desk aims to capture and articulate these needs. In representing broader and collective policy positions to relevant stakeholders the Chamber is sensitive to the unique requirements of the mid-tier sector and emerging miners without compromising compliance and leading practice.